

## **Development Report**

**April 2018**

### **Appeal Mailings - Budget goal \$285,000**

**Raised as of 4/15/18 \$236,783 (includes outstanding & confirmed matches and pledges to be received in current fiscal year)**

Board Gifts - \$37,670 (15 out of 20 Board members - 75%)

Third appeal to mail April 23, 2018.

### **Endowment – Budget goal of \$200,000**

**Raised \$1,301,665 as of 4/15/18 \$213,132 cash received and \$1,088,308 in pledges**

Board Gifts \$930,000 (12 out of 20 Board Members – 60%)

Staff Gifts \$7025 from 12 staff members (10 full time and 2 part-time)

### **Restricted Gifts and Grants - Budget goal \$220,000**

**Raised as of 4/15/18 \$166,000 (includes \$7,000 in confirmed pledges to be received in current fiscal year)**

Significant grants received in the third quarter include Bodenwein Public Benevolent Fund, Essex Savings Bank Community Ballot (4<sup>th</sup> place finish), Chamber of Commerce of Eastern CT, Charter Oak Charitable Giving, Laura J. Niles Foundation.

Pending submitted requests total over \$70,000 – Kitchings Family Foundation, Community Foundation of Eastern CT General Grants and Norwich Youth, USA Equestrian Trust, Pfizer, George & Grace Long Foundation, Anne Capano Charitable Foundation, Mary E. Shea Trust, SI Financial Group Foundation

### **Unrestricted Gifts and Grants – Budget goal of \$150,000**

**Raised as of 4/14/18 \$121,400 (includes \$14,500 in confirmed pledged to be received in current fiscal year)**

### **High Hopes Holiday Market - Budget goal of \$47,800. Attendance Goal of 2000**

**Raised \$39,958 Estimated Attendance 2300**

Budget shortfall due to lower than projected raffle proceeds and corporate sponsorship.

### **Concert 2018 - Budget Goal is \$217,000 net.**

**Raised to Date \$121,000 (Corporate Partner payments and pledges)**

Web site is up and lists all corporate partners and some auction highlights. Invitations to mail in the first week of May. Please start putting your tables together today. This year's Scholarship Video highlights one of High Hopes Veteran participants and now a current program volunteer.