

Development Report

June 2016

Please note that all dollar numbers are unreconciled between Development and Finance

Appeal Mailings

Original Budget goal \$295,000

Fall Appeal mailed November 16, 2015.

Winter Appeal mailed February 19, 2016

Newman's Own mailed April 11, 2016

Raised to Date:

As of 6/16/16 - \$297,000

Total appeal raised in prior fiscal year - \$274,000

Board Donations = 16 for \$47,800

Newman's Own Challenge is a gift from Newman's Own Foundation that challenges High Hopes to raise \$50,000 in unrestricted gifts between April 1 and June 30.

As of 6/16/16 – Newman's Own has raised \$54,350 in pledges and donations. This number is included in the appeal figure of \$297,000.

Non Appeal Gifts & Grants

Budget goal \$310,000 (\$75,000 in Individual donor restricted & unrestricted donations & \$235,000 in Foundation restricted & unrestricted donations)

Raised to Date:

As of 6/16/16 - \$321,569

Received \$45,720 in Individual donor restricted – includes \$25,000 Ridgway gift and \$11,600 in matching challenge gifts

Received \$52,049 in individual unrestricted – includes a \$10,000 bequest

Received \$146,800 in Foundation restricted

Received \$77,000 in Foundation unrestricted

Note – we have \$50,000 in pending restricted Foundation grant requests.

Grants received in 3rd quarter include: Westbrook Foundation, Pfizer Foundation, George and Grace Long Foundation, Charter Oak Charitable Giving, Community Foundation of Eastern CT – Norwich Funds, Community Foundation of Eastern CT – General Funds, Eastern CT Chamber of Commerce, Edward and Mary Lord Foundation.

Restricted Funds from these grants were directly primarily to Harkness, Horse Sense Program, Norwich Youth and General Scholarship .

The Gardiner Family Foundation also made a 3 year commitment of \$7,000 per year in support of our Harkness Program.

Gallop 2016

Budget Goal is \$210,000 net.

| | 2016 | 2015 |
|-------------------------|------------------|------------------|
| Attendance – | 550 | 608 |
| Corporate Sponsorship – | \$113,500 | \$121,000 |
| Auction- | \$96,000 | \$83,689 |
| Scholarship - | \$31,000 | \$43,831 |
| RSVP & donations | \$64,000 | \$73,150 |
| Total | \$304,500 | \$322,020 |
| Expenses | \$94,000 | \$92,000 |
| Net Raised - | \$210,500 | \$230,000 |

Legacy Society

New Members in FY 2015/2016

- Eleanor Bonafonte
- Cheryl and Matthew Sheridan
- John and Lee Pritchard
- Judith Cohen
- Marge Curtis
- Petra Shearer

Total # of Legacy Society members – 43

High Hopes is hosting a Legacy Society gathering on June 28 at 4pm in the Legacy Garden. Invited guests include current and prospective Legacy Society members and all Buy a Brick donors. Please mark your calendars and plan on attending.