

High Hopes Therapeutic Riding, Inc. FY 21-22 Budget vs. Proposed FY 22-23 Budget

| | FY 21-22 Annual Budget | FY 22-23 Proposed Budget | \$ Increase Over FY 21-22 Budget | % Increase Over FY 21-22 Budget |
|---------------------------------------|------------------------------|--------------------------------|-------------------------------------|------------------------------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4000 · Operating Revenue | | | | |
| 4001 · Program Revenue | | | | |
| 4002 · Academic Year | | | | |
| 4003 · Participant Fees - Academic Yr | 279,840.00 | 326,100.00 | 46,260.00 | 116.53% |
| 4005 · Financial Aid - Academic Yr | -30,000.00 | -45,000.00 | -15,000.00 | 150.0% |
| 4007 · Group Financial Aid | -10,000.00 | -37,600.00 | -27,600.00 | 376.0% |
| Total 4002 · Academic Year | 239,840.00 | 243,500.00 | 3,660.00 | 101.53% |
| 4008 · Summer Program | | | | |
| 4010 · Participant Fees - Summer Prgm | 44,805.00 | 48,270.00 | 3,465.00 | 107.73% |
| 4016 · Financial Aid - Summer Prgm | -2,500.00 | -8,000.00 | -5,500.00 | 320.0% |
| 4017 · Summer Group Financial Aid | | -9,420.00 | -9,420.00 | 100.0% |
| Total 4008 · Summer Program | 42,305.00 | 30,850.00 | -11,455.00 | 72.92% |
| 4024 · Summer Camp | | | | |
| 4026 · Participant Fees - Summer Camp | 22,000.00 | 28,500.00 | 6,500.00 | 129.55% |
| 4028 · Financial Aid - Summer Camp | -2,000.00 | -2,000.00 | 0.00 | 100.0% |
| Total 4024 · Summer Camp | 20,000.00 | 26,500.00 | 6,500.00 | 132.5% |
| 4030 · Special Programs | | | | |
| 4050 · Community Lessons | 27,300.00 | 0.00 (1) | -27,300.00 | 0.0% |
| 4052 · Equine Events - Net | 1,000.00 | 3,500.00 | 2,500.00 | 350.0% |
| 4054 · Horse Show Days - Net | 1,000.00 | 1,000.00 | 0.00 | 100.0% |
| 4058 · Birthday Parties | 1,210.00 | 1,440.00 | 230.00 | 119.01% |
| 4060 · Field Trips | | | 0.00 | 0.0% |
| 4061 · Field Trip Financial Aid | -500.00 | -2,125.00 | -1,625.00 | 425.0% |
| 4060 · Field Trips - Other | 4,500.00 | 19,330.00 | 14,830.00 | 429.56% |

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| Total 4060 · Field Trips | 4,000.00 | 17,205.00 | 13,205.00 | 430.13% |
| Total 4030 · Special Programs | 34,510.00 | 23,145.00 | -11,365.00 | 67.07% |
| 4075 · Equine Fac. Psychotherapy | 500.00 | 6,300.00 | 5,800.00 | 1,260.0% |
| 4080 · Assessment Fees | 500.00 | 300.00 | -200.00 | 60.0% |
| 4200 · Training & Education | | | | |
| 4202 · Instructor Education | | | | |
| 4205 · IE Tuition | 4,520.00 | 0.00 | -4,520.00 | 0.0% |
| 4207 · IE Financial Aid | -1,000.00 | 0.00 | 1,000.00 | 0.0% |
| Total 4202 · Instructor Education | 3,520.00 | 0.00 (2) | -3,520.00 | 0.0% |
| 4208 · Instructor Training Mentor Prog | 5,200.00 | 6,500.00 | 1,300.00 | 125.0% |
| 4210 · PATH Workshop Tuition & Fees | | | | |
| 4211 · OSWC | 0.00 | 0.00 (2) | 0.00 | 0.0% |
| 4212 · ESMHL | 33,750.00 | 35,100.00 | 1,350.00 | 104.0% |
| 4213 · Advanced On Demand Cert | 2,000.00 | 3,000.00 | 1,000.00 | 150.0% |
| 4215 · Other PATH Workshops | 3,375.00 | 0.00 (2) | -3,375.00 | 0.0% |
| Total 4210 · PATH Workshop Tuition & Fees | 39,125.00 | 38,100.00 | -1,025.00 | 97.38% |
| 4216 · High Hopes Workshops | 19,230.00 | 20,050.00 | 820.00 | 104.26% |
| 4225 · Consulting | 1,000.00 | 1,000.00 | 0.00 | 100.0% |
| 4226 · Webinars | 0.00 | 2,000.00 | 2,000.00 | 100.0% |
| 4227 · Reading Reins | 0.00 | 1,120.00 | 1,120.00 | 100.0% |
| 4200 · Training & Education - Other | 3,500.00 | 0.00 | -3,500.00 | 0.0% |
| Total 4200 · Training & Education | 71,575.00 | 68,770.00 | -2,805.00 | 96.08% |
| Total 4001 · Program Revenue | 366,925.00 | 399,365.00 | 32,440.00 | 108.84% |
| Total 4000 · Operating Revenue | 366,925.00 | 399,365.00 | 32,440.00 | 108.84% |
| 400011 · Returned Check Charges | 0.00 | 40.00 | 40.00 | 100.0% |
| 4300 · Development Revenue | | | | |

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| 4305 · Annual Appeal | | | | |
| 4307 · Adopt-A-Horse | 20,000.00 | 25,000.00 | 5,000.00 | 125.0% |
| 4305 · Annual Appeal - Other | 265,000.00 | 300,000.00 | 35,000.00 | 113.21% |
| Total 4305 · Annual Appeal | 285,000.00 | 325,000.00 | 40,000.00 | 114.04% |
| 4310 · Restricted Operating Gifts | | | | |
| 4315 · Scholarships | | | | |
| 4320 · Grants | 30,000.00 | 40,000.00 | 10,000.00 | 133.33% |
| 4315 · Scholarships - Other | 40,000.00 | 45,000.00 | 5,000.00 | 112.5% |
| Total 4315 · Scholarships | 70,000.00 | 85,000.00 | 15,000.00 | 121.43% |
| 4330 · Grants | 79,500.00 | 94,200.00 | 14,700.00 | 118.49% |
| 4345 · Wish List & Holiday Wish Tree | 500.00 | 800.00 | 300.00 | 160.0% |
| 4310 · Restricted Operating Gifts - Other | 70,000.00 | 75,000.00 | 5,000.00 | 107.14% |
| Total 4310 · Restricted Operating Gifts | 220,000.00 | 255,000.00 | 35,000.00 | 115.91% |
| 4355 · Unrestricted Operating Gifts | | | 0.00 | 0.0% |
| 4360 · Unrestricted Grants | 42,500.00 | 75,000.00 | 32,500.00 | 176.47% |
| 4355 · Unrestricted Operating Gifts - Other | 92,500.00 | 90,000.00 | -2,500.00 | 97.3% |
| Total 4355 · Unrestricted Operating Gifts | 135,000.00 | 165,000.00 | 30,000.00 | 122.22% |
| 4365 · Donated Operating Goods/Service | 35,000.00 | 35,000.00 | 0.00 | 100.0% |
| 4500 · June Benefit | | | | |
| 4502 · Revenue | | | | |
| 4504 · Contributions | 0.00 | 6,000.00 | 6,000.00 | 100.0% |
| 4506 · Corporate Sponsors | 110,000.00 | 105,000.00 | -5,000.00 | 95.46% |
| 4508 · RSVP | 65,000.00 | 60,000.00 | -5,000.00 | 92.31% |
| 4510 · Auction | 75,000.00 | 75,000.00 | 0.00 | 100.0% |
| 4512 · Scholarship Drive | 56,000.00 | 70,000.00 | 14,000.00 | 125.0% |
| 4514 · Donated Goods & Services | 106,150.00 | 55,925.00 | -50,225.00 | 52.69% |

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| Total 4502 · Revenue | 412,150.00 | 371,925.00 | -40,225.00 | 90.24% |
| 4516 · Expenses | | | | |
| 4518 · Auction Supplies | -10,000.00 | -12,000.00 | -2,000.00 | 120.0% |
| 4522 · Green Room | -500.00 | -800.00 | -300.00 | 160.0% |
| 4526 · Rentals | -13,000.00 | -13,500.00 | -500.00 | 103.85% |
| 4528 · Advertising & Marketing | -97,150.00 | -52,200.00 | 44,950.00 | 53.73% |
| 4534 · Production | -30,000.00 | -28,000.00 | 2,000.00 | 93.33% |
| 4536 · Catering | -25,000.00 | -28,000.00 | -3,000.00 | 112.0% |
| 4540 · Printing | -5,000.00 | -6,500.00 | -1,500.00 | 130.0% |
| 4542 · Beverages | -5,000.00 | -6,000.00 | -1,000.00 | 120.0% |
| 4546 · Postage & Processing | -1,000.00 | -1,800.00 | -800.00 | 180.0% |
| 4548 · Decor | -3,000.00 | -3,500.00 | -500.00 | 116.67% |
| 4550 · Sanitation | -2,750.00 | -2,250.00 | 500.00 | 81.82% |
| 4553 · Parking | 0.00 | -1,000.00 | -1,000.00 | 100.0% |
| 4556 · Insurance & Permits | -60.00 | -60.00 | 0.00 | 100.0% |
| 4558 · Credit Card Fees | -7,000.00 | -5,500.00 | 1,500.00 | 78.57% |
| 4560 · Supplies | -3,500.00 | -2,000.00 | 1,500.00 | 57.14% |
| 4562 · Entertainment | -5,000.00 | -8,000.00 | -3,000.00 | 160.0% |
| Total 4516 · Expenses | -207,960.00 | -171,110.00 | 36,850.00 | 82.28% |
| Total 4500 · June Benefit | 204,190.00 | 200,815.00 | -3,375.00 | 98.35% |
| 4600 · Holiday Market | | | | |
| 4602 · Revenue | | | | |
| 4604 · Vendor Revenue | 15,000.00 | 15,000.00 | 0.00 | 100.0% |
| 4606 · Corporate Sponsors | 7,000.00 | 10,000.00 | 3,000.00 | 142.86% |
| 4608 · Contributions | 500.00 | 500.00 | 0.00 | 100.0% |
| 4610 · Raffle Tickets Sales | 50,000.00 | 37,000.00 | -13,000.00 | 74.0% |

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| 4616 · Merchandise Sales - Holiday Mrk | 2,000.00 | 0.00 | -2,000.00 | 0.0% |
| 4618 · Beer Garden | 6,000.00 | 2,000.00 | -4,000.00 | 33.33% |
| 4619 · Donated Goods & Services | 58,369.00 | 48,400.00 | -9,969.00 | 82.92% |
| Total 4602 · Revenue | 138,869.00 | 112,900.00 | -25,969.00 | 81.3% |
| 4620 · Expenses | | | | |
| 4626 · Beer Garden | -2,500.00 | -200.00 | 2,300.00 | 8.0% |
| 4628 · Entertainment & Kids Activities | -500.00 | -500.00 | 0.00 | 100.0% |
| 4632 · Raffle | -25,500.00 | -8,000.00 | 17,500.00 | 31.37% |
| 4634 · Advertising & Marketing | -49,025.00 | -49,400.00 | -375.00 | 100.77% |
| 4636 · Printing | -2,000.00 | -1,500.00 | 500.00 | 75.0% |
| 4642 · Sanitation | -1,250.00 | -2,250.00 | -1,000.00 | 180.0% |
| 4646 · Credit Card Charges | -1,000.00 | -800.00 | 200.00 | 80.0% |
| 4648 · Insurance & Permits | -50.00 | -60.00 | -10.00 | 120.0% |
| 4652 · Postage & Processing | -850.00 | -1,200.00 | -350.00 | 141.18% |
| 4654 · Merchandise - Holiday Market | -750.00 | 0.00 | 750.00 | 0.0% |
| 4656 · Parking | -600.00 | -2,860.00 | -2,260.00 | 476.67% |
| 4660 · Supplies | -500.00 | -1,000.00 | -500.00 | 200.0% |
| Total 4620 · Expenses | -84,525.00 | -67,770.00 | 16,755.00 | 80.18% |
| Total 4600 · Holiday Market | 54,344.00 | 45,130.00 | -9,214.00 | 83.05% |
| Total 4300 · Development Revenue | 933,534.00 | 1,025,945.00 | 92,411.00 | 109.9% |
| 5000 · Other Operating Revenue | | | | |
| 5005 · Misc. Revenue | 0.00 | 0.00 | 0.00 | 0.0% |
| 5015 · Cottage Rental | | | | |
| 5020 · Caretaker | 14,400.00 | 14,400.00 | 0.00 | 100.0% |
| Total 5015 · Cottage Rental | 14,400.00 | 14,400.00 | 0.00 | 100.0% |
| 5030 · Facility Rental | 1,000.00 | 1,500.00 | 500.00 | 150.0% |

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| 5035 · Interest Income | 250.00 | 200.00 | -50.00 | 80.0% |
| 5040 · Merchandise | | | | |
| 5045 · Merchandise Sales | 1,500.00 | 2,250.00 | 750.00 | 150.0% |
| 5050 · Merchandise Purchases | -2,000.00 | -3,000.00 | -1,000.00 | 150.0% |
| Total 5040 · Merchandise | -500.00 | -750.00 | -250.00 | 150.0% |
| 5060 · Endowment Draw | 236,442.00 | 284,973.12 (3) | 48,531.12 | 120.53% |
| Total 5000 · Other Operating Revenue | 251,592.00 | 300,323.12 | 48,731.12 | 119.37% |
| Total Income | 1,552,051.00 | 1,725,673.12 | 173,622.12 | 111.19% |
| Gross Profit | 1,552,051.00 | 1,725,673.12 | 173,622.12 | 111.19% |
| Expense | | | | |
| 6100 · Program Expenses | | | | |
| 6105 · Personnel Expenses | | | | |
| 6110 · Salaries & Wages | | | | |
| 6118 · Wages - Program - Instruction | 322,770.00 | 387,041.41 | 64,271.41 | 119.91% |
| 6122 · Wages - Program - Facility | 35,719.00 | 46,020.00 | 10,301.00 | 128.84% |
| 6125 · Wages - Program - Equine | 85,973.00 | 110,880.00 | 24,907.00 | 128.97% |
| 6128 · Wages - Program - Volunteer | 0.00 | 149,444.00 | 149,444.00 | 100.0% |
| Total 6110 · Salaries & Wages | 444,462.00 | 693,385.41 (4) | 248,923.41 | 156.01% |
| 6130 · Payroll Taxes & Benefits | | | | |
| 6136 · FICA - Program - Instruction | 24,692.00 | 28,418.27 | 3,726.27 | 115.09% |
| 6137 · FICA - Program - Facility | 2,733.00 | 3,352.00 | 619.00 | 122.65% |
| 6138 · FICA - Program - Equine | 6,577.00 | 8,107.00 | 1,530.00 | 123.26% |
| 6139 · FICA - Program - Volunteer | 6,577.00 | 10,619.00 | 4,042.00 | 161.46% |
| 6146 · Unemployment-PRG - Instruction | 2,275.00 | 2,138.59 | -136.41 | 94.0% |
| 6147 · Unemployment-PRG - Facility | 228.00 | 393.00 | 165.00 | 172.37% |
| 6148 · Unemployment-PRG - Equine | 785.00 | 827.00 | 42.00 | 105.35% |

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| 6149 · Unemployment-PRG - Volunteer | 785.00 | 775.00 | -10.00 | 98.73% |
| 6151 · Health Ins. - PRG - Volunteer | 785.00 | 16,013.00 (5) | 15,228.00 | 2,039.87% |
| 6152 · Health Ins. - PRG - Instruction | 19,881.00 | 21,305.00 | 1,424.00 | 107.16% |
| 6153 · Health Ins. - PRG - Facility | 1,927.00 | 2,569.00 | 642.00 | 133.32% |
| 6154 · Health Ins. - PRG - Equine | 3,853.00 | 6,502.00 | 2,649.00 | 168.75% |
| 6155 · Program-403B Match | 9,668.00 | 14,600.00 (6) | 4,932.00 | 151.01% |
| 6160 · Program-Dues | 728.00 | 675.00 | -53.00 | 92.72% |
| 6165 · Program-Life & LTD Insurance | 1,539.00 | 2,515.00 | 976.00 | 163.42% |
| 6170 · Program-Clothing | 2,200.00 | 2,500.00 | 300.00 | 113.64% |
| Total 6130 · Payroll Taxes & Benefits | 85,233.00 | 121,308.86 | 36,075.86 | 142.33% |
| 6180 · Program-Worker's Compensation | 83,849.00 | 56,179.48 | -27,669.52 | 67.0% |
| 6185 · Program-Staff Development | 8,570.00 | 4,670.00 | -3,900.00 | 54.49% |
| Total 6105 · Personnel Expenses | 622,114.00 | 875,543.75 | 253,429.75 | 140.74% |
| 6200 · Equine Care Expenses | | | | |
| 6205 · Hay | 40,000.00 | 45,000.00 | 5,000.00 | 112.5% |
| 6210 · Farrier | 13,000.00 | 14,000.00 | 1,000.00 | 107.69% |
| 6215 · Equine Therapy | 4,000.00 | 4,000.00 | 0.00 | 100.0% |
| 6220 · Veterinary | 17,000.00 | 22,000.00 | 5,000.00 | 129.41% |
| 6225 · Pasture Maintenance | 2,000.00 | 4,000.00 | 2,000.00 | 200.0% |
| 6230 · Feed | 9,000.00 | 16,000.00 | 7,000.00 | 177.78% |
| 6235 · Supplements & Rx | 16,000.00 | 26,000.00 | 10,000.00 | 162.5% |
| 6240 · Shavings | 4,500.00 | 5,500.00 | 1,000.00 | 122.22% |
| 6245 · Stable Supplies & Equipment | 6,500.00 | 7,500.00 | 1,000.00 | 115.39% |
| 6250 · Vehicle Repair & Maintenance | 6,000.00 | 7,000.00 | 1,000.00 | 116.67% |
| 6260 · Other | 5,000.00 | 5,000.00 | 0.00 | 100.0% |
| Total 6200 · Equine Care Expenses | 123,000.00 | 156,000.00 (7) | 33,000.00 | 126.83% |

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| 6300 · Other Program Expenses | | | | |
| 6305 · Carriage Driving | 250.00 | 250.00 | 0.00 | 100.0% |
| 6310 · Program Supplies | 8,405.00 | 6,755.00 | -1,650.00 | 80.37% |
| 6325 · Tack Repair & Replacement | 750.00 | 1,000.00 | 250.00 | 133.33% |
| 6330 · Program Fees & Licenses | 4,474.00 | 4,259.00 | -215.00 | 95.19% |
| Total 6300 · Other Program Expenses | 13,879.00 | 12,264.00 | -1,615.00 | 88.36% |
| 6400 · Training & Education Expenses | | | | |
| 6405 · Wages - T & E | 39,021.00 | 36,000.00 | -3,021.00 | 92.26% |
| 6410 · FICA - T & E | 2,985.00 | 2,411.00 | -574.00 | 80.77% |
| 6415 · Unemployment - T & E | 214.00 | 171.00 | -43.00 | 79.91% |
| 6420 · Housing | 600.00 | 0.00 | -600.00 | 0.0% |
| 6425 · T & E Food - Class by Type | 2,145.00 | 2,010.00 | -135.00 | 93.71% |
| 6430 · T & E Travel - Class by Type | 1,800.00 | 1,800.00 | 0.00 | 100.0% |
| 6435 · Path Materials - Class by Type | 6,000.00 | 2,160.00 | -3,840.00 | 36.0% |
| 6440 · Supplies - Class by Type | 400.00 | 80.00 | -320.00 | 20.0% |
| 6445 · PATH Certs - Class by Type | 170.00 | 2,415.00 | 2,245.00 | 1,420.59% |
| 6450 · Outside Faculty - Class by Type | 15,690.00 | 12,380.00 | -3,310.00 | 78.9% |
| 6458 · Webinar Expenses | 0.00 | 400.00 | 400.00 | 100.0% |
| 6400 · Training & Education Expenses - Other | 0.00 | 0.00 | 0.00 | 0.0% |
| Total 6400 · Training & Education Expenses | 69,025.00 | 59,827.00 | -9,198.00 | 86.67% |
| Total 6100 · Program Expenses | 828,018.00 | 1,103,634.75 | 275,616.75 | 133.29% |
| 6500 · General & Admin Expenses | | | | |
| 6502 · Personnel Expenses | | | | |
| 6504 · Salaries & Wages | | | | |
| 6506 · Wages - General & Admin | 114,499.00 | 102,000.00 | -12,499.00 | 89.08% |
| 6508 · Wages - Development | 148,533.00 | 200,892.00 | 52,359.00 | 135.25% |

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| Total 6504 · Salaries & Wages | 263,032.00 | 302,892.00 | 39,860.00 | 115.15% |
| 6512 · Payroll Taxes & Benefits | | | | |
| 6514 · Payroll Taxes-FICA-G & A | 8,759.00 | 7,087.00 | -1,672.00 | 80.91% |
| 6515 · Payroll Taxes-FICA-Development | 11,363.00 | 10,205.00 | -1,158.00 | 89.81% |
| 6516 · Unemployment-G & A | 442.00 | 356.00 | -86.00 | 80.54% |
| 6517 · Unemployment-Development | 770.00 | 931.00 | 161.00 | 120.91% |
| 6518 · Health Insurance | | | | |
| 6520 · Health Insurance-G & A | 9,866.00 | 10,968.00 | 1,102.00 | 111.17% |
| 6522 · Health Insurance-Development | 7,797.00 | 14,549.00 (5) | 6,752.00 | 186.6% |
| Total 6518 · Health Insurance | 17,663.00 | 25,517.00 | 7,854.00 | 144.47% |
| 6524 · 403B Match | | | | |
| 6526 · 403B Match - General & Admin | 2,290.00 | 1,987.08 (6) | -302.92 | 86.77% |
| 6528 · 403B Match - Development | 2,971.00 | 3,956.48 (6) | 985.48 | 133.17% |
| Total 6524 · 403B Match | 5,261.00 | 5,943.56 | 682.56 | 112.97% |
| 6530 · Dues | | | | |
| 6532 · Dues - General & Admin | 41.00 | 75.00 | 34.00 | 182.93% |
| 6534 · Dues - Development | 75.00 | 0.00 | -75.00 | 0.0% |
| Total 6530 · Dues | 116.00 | 75.00 | -41.00 | 64.66% |
| 6536 · Life & LTD Insurance | | | | |
| 6538 · Life & LTD Ins -General & Admin | 429.00 | 707.00 | 278.00 | 164.8% |
| 6540 · Life & LTD Ins - Development | 421.00 | 541.61 | 120.61 | 128.65% |
| Total 6536 · Life & LTD Insurance | 850.00 | 1,248.61 | 398.61 | 146.9% |
| 6542 · Clothing | | | | |
| 6544 · Clothing - General & Admin | 310.00 | 400.00 | 90.00 | 129.03% |
| 6546 · Clothing - Development | 415.00 | 475.00 | 60.00 | 114.46% |
| Total 6542 · Clothing | 725.00 | 875.00 | 150.00 | 120.69% |

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| 6548 · Other | | | | |
| 6552 · Development | 0.00 | 0.00 | 0.00 | 0.0% |
| Total 6548 · Other | 0.00 | 0.00 | 0.00 | 0.0% |
| Total 6512 · Payroll Taxes & Benefits | 45,949.00 | 52,238.17 | 6,289.17 | 113.69% |
| 6554 · Workers' Compensation | | | | |
| 6556 · Worker's Comp - General & Admin | 838.50 | 573.26 | -265.24 | 68.37% |
| 6558 · Worker's Comp - Development | 838.50 | 573.26 | -265.24 | 68.37% |
| Total 6554 · Workers' Compensation | 1,677.00 | 1,146.52 | -530.48 | 68.37% |
| 6560 · Staff Development | | | | |
| 6562 · Staff Devel. - General & Admin | 1,000.00 | 1,000.00 | 0.00 | 100.0% |
| 6564 · Staff Devel. - Development | 1,500.00 | 5,000.00 | 3,500.00 | 333.33% |
| Total 6560 · Staff Development | 2,500.00 | 6,000.00 | 3,500.00 | 240.0% |
| Total 6502 · Personnel Expenses | 313,158.00 | 362,276.69 | 49,118.69 | 115.69% |
| 6600 · Building & Grounds Expenses | | | | |
| 6608 · Supplies & Equipment | 4,000.00 | 4,500.00 | 500.00 | 112.5% |
| 6611 · Repairs & Maintenance | 6,000.00 | 6,000.00 | 0.00 | 100.0% |
| 6614 · Insurance | | | | |
| 6617 · Farm Policy | 18,500.00 | 19,482.23 | 982.23 | 105.31% |
| 6620 · Vehicles | 1,500.00 | 2,250.00 | 750.00 | 150.0% |
| 6622 · Umbrella Insurance | 1,800.00 | 1,800.00 | 0.00 | 100.0% |
| 6614 · Insurance - Other | 72.00 | 50.00 | -22.00 | 69.44% |
| Total 6614 · Insurance | 21,872.00 | 23,582.23 | 1,710.23 | 107.82% |
| 6623 · Electricity | 12,000.00 | 13,800.00 | 1,800.00 | 115.0% |
| 6626 · Fuel Oil | 12,500.00 | 14,375.00 | 1,875.00 | 115.0% |
| 6629 · Cleaning & Supplies | 14,500.00 | 14,500.00 | 0.00 | 100.0% |
| 6632 · Mowing, Landscaping & Plowing | 13,000.00 | 15,000.00 | 2,000.00 | 115.39% |

High Hopes Therapeutic Riding, Inc. FY 21-22 Budget vs. Proposed FY 22-23 Budget

| | FY 21-22 Annual Budget | FY 22-23 Proposed Budget | \$ Increase Over FY 21-22 Budget | % Increase Over FY 21-22 Budget | |
|---|------------------------------|--------------------------------|-------------------------------------|------------------------------------|----------------|
| 6635 · Security | 1,000.00 | 1,000.00 | 0.00 | 100.0% | |
| 6641 · Sanitation | 3,000.00 | 3,000.00 | 0.00 | 100.0% | |
| 6644 · Pest Control Services | 1,000.00 | 1,000.00 | 0.00 | 100.0% | |
| 6653 · Cottage Utilities & Upkeep | 6,000.00 | 6,000.00 | 0.00 | 100.0% | |
| 6656 · Capital Project Expenses | 0.00 | 0.00 | (8) | 0.0% | |
| Total 6600 · Building & Grounds Expenses | 94,872.00 | 102,757.23 | (7) | 7,885.23 | 108.31% |
| 6700 · Office Expenses | | | | | |
| 6705 · Supplies & Equipment | 5,000.00 | 5,500.00 | 500.00 | 110.0% | |
| 6710 · Postage | 2,600.00 | 2,600.00 | 0.00 | 100.0% | |
| 6715 · Telephone | 5,000.00 | 5,250.00 | 250.00 | 105.0% | |
| 6720 · Copier | 25,500.00 | 25,500.00 | 0.00 | 100.0% | |
| 6725 · Technology | 26,000.00 | 27,000.00 | 1,000.00 | 103.85% | |
| 6730 · Printing | 3,000.00 | 3,000.00 | 0.00 | 100.0% | |
| Total 6700 · Office Expenses | 67,100.00 | 68,850.00 | 1,750.00 | 102.61% | |
| 6800 · Comm. & Marketing Expenses | | | | | |
| 6805 · Newsletter | 4,590.00 | 3,500.00 | -1,090.00 | 76.25% | |
| 6810 · Advertising & Marketing | 16,420.00 | 10,720.00 | -5,700.00 | 65.29% | |
| 6825 · Professional Fees | 48,250.00 | 55,800.00 | 7,550.00 | 115.65% | |
| Total 6800 · Comm. & Marketing Expenses | 69,260.00 | 70,020.00 | 760.00 | 101.1% | |
| 6900 · Development Expenses | | | | | |
| 6905 · Appeal | 37,100.00 | 35,000.00 | -2,100.00 | 94.34% | |
| 6910 · Grant Writing Services | 18,000.00 | 22,500.00 | 4,500.00 | 125.0% | |
| 6915 · Cultivation | 6,000.00 | 6,000.00 | 0.00 | 100.0% | |
| 6920 · Professional Fees | 0.00 | 0.00 | 0.00 | 0.0% | |
| Total 6900 · Development Expenses | 61,100.00 | 63,500.00 | 2,400.00 | 103.93% | |
| 6950 · Other Gen'l & Admin Expenses | | | | | |

High Hopes Therapeutic Riding, Inc. FY 21-22 Budget vs. Proposed FY 22-23 Budget

| | FY 21-22 Annual Budget | FY 22-23 Proposed Budget | \$ Increase Over FY 21-22 Budget | % Increase Over FY 21-22 Budget |
|--|------------------------------|--------------------------------|-------------------------------------|------------------------------------|
| 6952 · Audit Fee | 20,000.00 | 25,000.00 | 5,000.00 | 125.0% |
| 6954 · Benefits Administration | 5,500.00 | 6,125.00 | 625.00 | 111.36% |
| 6956 · Payroll Fees | 2,500.00 | 2,250.00 | -250.00 | 90.0% |
| 6958 · Directors & Officers Insurance | 1,875.00 | 1,875.00 | 0.00 | 100.0% |
| 6959 · ADD Insurance | 3,500.00 | 3,500.00 | 0.00 | 100.0% |
| 6960 · Executive Discretionary Fund | 1,000.00 | 1,000.00 | 0.00 | 100.0% |
| 6962 · Board Development | 2,500.00 | 2,500.00 | 0.00 | 100.0% |
| 6964 · Credit Card/Bank Fees | 2,500.00 | 2,500.00 | 0.00 | 100.0% |
| 6965 · Professional Fees | 0.00 | 10,000.00 | 10,000.00 | 100.0% |
| 6969 · Miscellaneous | 1,000.00 | 1,000.00 | 0.00 | 100.0% |
| Total 6950 · Other Gen'l & Admin Expenses | 40,375.00 | 55,750.00 | 15,375.00 | 138.08% |
| Total 6500 · General & Admin Expenses | 645,865.00 | 723,153.92 | 77,288.92 | 111.97% |
| 66020 · Bank Service Charges | 0.00 | 40.00 | 40.00 | 100.0% |
| 6999 · Depreciation Expense | 120,000.00 | 120,000.00 | 0.00 | 100.0% |
| Total Expense | 1,593,883.00 | 1,946,828.67 | 352,945.67 | 122.14% |
| Net Ordinary Income | -41,832.00 | -221,155.55 | -179,323.55 | 528.68% |

High Hopes Therapeutic Riding, Inc. FY 21-22 Budget vs. Proposed FY 22-23 Budget

| | FY 21-22 Annual Budget | FY 22-23 Proposed Budget | \$ Increase Over FY 21-22 Budget | % Increase Over FY 21-22 Budget |
|--|------------------------------|--------------------------------|-------------------------------------|------------------------------------|
|--|------------------------------|--------------------------------|-------------------------------------|------------------------------------|

Footnotes:

- (1) Discontinue Community Lessons FY 22-23 in favor of EAA
- (2) No longer applicable under new PATH education structure
- (3) Based on 4% of 12/31/2021 Portfolio Value
- (4) Addition of 3.25 FTEs including Volunteer Director and additional volunteer support, Fulltime Instructor and Part-time Instructors
- (5) Assumes new full-time Program staff will opt in on HH Health Insurance
- (6) Assumes all staff participate at 2%
- (7) In-line with actuals of prior years and anticipated inflationary costs due to supply chain and economic conditions
- (8) Unbudgeted as converts to fixed asset at close of year (see below)

Capital Expenses:

| | | |
|---------------------------------------|-----------|---|
| Replacement of Handimove | 15,000.00 | |
| Repair drywall and paint indoor arena | 5,000.00 | |
| Run in shed roofs (5) | 14,700.00 | |
| Boiler classroom end | 13,000.00 | * |
| Kitchen counters (3 kitchens) | 4,000.00 | |
| Interior office painting | 0.00 | * |
| Classroom bathroom floor | 0.00 | * |
| | 51,700.00 | |

* Awaiting final bids